

MAIL TO:
Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470

STREET ADDRESS:
1300 I Street
Sacramento, CA 95814
Telephone: (916) 323-5079

WEBSITE ADDRESS:
<http://ag.ca.gov/charities/>

**COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES
THRIFT STORE OPERATIONS
ANNUAL FINANCIAL REPORT FOR 20 04**
(California Government Code Section 12599)

Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12596.1.

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



Name and Address of Commercial Fundraiser: <u>ARM Associates, Inc.</u> Name of commercial fundraiser: <u>P.O. Box 7804</u> Address of commercial fundraiser: <u>Long Beach, CA 90807</u> City, State, and ZIP Code of commercial fundraiser:	Name and Address of Charitable Organization: CT No. <u>074379</u> F.E.I.N. No. <u>Circle Of Concern</u> Name of charity: <u>P.O. Box 98</u> Address of charity: <u>Dana Point, CA 92629</u> City, State, and ZIP code of charity:
--	--

Thrift Store held (on) (from) January 1, 200 4 to December 31, 200 4
(Type of Activity) (Date or dates must be shown)

1. REVENUE A. Store Sales B. Rag Sales C. Miscellaneous Income D. TOTAL REVENUE	(Sales Tax)	<u>1086289</u> <u>89634</u>	A. B. C. <u>1175923</u> D. ✓
2. STORE EXPENSES: A. Salaries - Store Management B. Salaries - Employees C. Payroll taxes D. Employee benefits E. Truck Expense F. Advertising G. Insurance H. Telephone I. Rent J. Utilities K. Sales Tax L. Office Expense M. Depreciation N. Leasehold Improvements (Amortized) O. Solicitation and Pick Up Expense P. Other Expenses. (Attach a Schedule) Q. TOTAL EXPENSES	<u>154481</u> <u>426388</u> <u>41063</u> <u>19223</u> <u>70748</u> <u>11322</u> <u>49697</u> <u>10679</u> <u>93988</u> <u>19202</u> <u>89634</u> <u>7260</u> <u>1396</u> <u>00</u> <u>24136</u> <u>54581</u>	A. B. C. D. E. F. G. H. I. J. K. L. M. N. O. P.	<u>1073798</u> Q.

NOTE: BASED ON YOUR CONTRACT/AGREEMENT, PLEASE COMPLETE LINES 3 AND 4 OR LINES 5, 6, AND 7.

3. COST OF GOODS PURCHASED FROM CHARITY (Distribution or net to charitable organization) Volume of soft goods purchased in 100 cubic feet: <u>879.25(87925 cu. ft. total)</u>	<u>65848</u> 3.
4. AMOUNT RETAINED BY COMMERCIAL FUNDRAISER (Line 1D minus Line 2Q minus Line 3)	<u>36277</u> 4.
5. NET INCOME (Lines 1D minus 2Q)	_____ 5.
6. MANAGEMENT FEES/COMMISSION TO COMMERCIAL FUNDRAISER A. Volume of soft goods received from charitable solicitation and pick up in 100 cubic feet:	_____ 6.
7. NET DISTRIBUTION TO CHARITY (Line 5 minus 6)	_____ 7.

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES - THRIFT STORE OPERATIONS
ANNUAL FINANCIAL REPORT FOR 2004
(California Government Code Section 12599)
Page 2

8. a. Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control, directly or indirectly, the charitable organization for which commercial fundraiser has contracted to solicit?

☐ Yes If "yes," complete the following: ☒ No

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

(b) For each affiliation identified in 8(a), attach copy of the contract between the commercial fundraiser and the charity.

have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge, complete.

Ken Myers

Pres./C.E.O. 01/25/05

(c)

Printed Name

Title

Date

Charitable organization for verification.

GEORGE WAKELING CEO 1-21-05

Printed Name

Title

Date

CATHY WEADE SBC 1-21-05

Printed Name

Title

Date

RECEIVED
FEB 02 2005
Attorney General's
Registry of Charitable Trusts

Schedule P

Mattress Sterilization	2355
Bank Charges	7646
Contributions to others	2185
Dues and subscriptions	387
Legal and professional	4600
Permits	1808
Property taxes	953
Postage	312
Repairs and maintenance	8725
Security	721
Supplies	15484
Travel	9405

Total	54581
--------------	--------------

Attorney General's
Registry of Charitable Trusts

FEB 02 2005

RECEIVED